



ADD OH

& COMPANY

From Complexity to Clarity.

CAPABILITY STATEMENT



COMPANY OVERVIEW

Addoh & Company is a woman-owned advisory firm helping organizations create clarity, align stakeholders, and execute complex initiatives. We support federal agencies, prime contractors, nonprofits, and growing businesses through operational assessments, modernization planning, product and program leadership, and execution support. Our background spans Navy, DHS, Deloitte, and commercial consulting engagements, enabling us to bridge strategy, technology, and delivery in high-stakes environments.



CORE CAPABILITIES

- Operational Clarity Assessments
- Transformation Roadmaps & Execution Planning
- Product Management & Product Strategy
- Program / Portfolio Management
- Systems Engineering & Requirements Management
- Digital Modernization, Agile & DevSecOps
- PMO, Governance & Stakeholder Alignment
- Fractional Product & Program Leadership



PAST PERFORMANCE HIGHLIGHTS

A

Deloitte / DHS National Vetting Center

Led cloud-enabled modernization, reducing delivery timelines by 30% and improving compliance readiness, with audit findings reduced by 40%.

B

Department of the Navy / OPNAV & Washington Navy Yard

Supported \$1B+ mission-critical programs, achieved 18% cost savings, secured \$22.4M in additional funding, and reduced delays by 20%.

C

Addoh & Company / Commercial SaaS & Onboarding

Reduced operational errors by 40%, improved efficiency by 25%, and drove 99% onboarding adoption within two months.

D

Addoh & Company / Data, Inventory & Operations

Improved decision-making speed by 30%, reduced data redundancy by 22%, reduced stockouts by 80%, and improved inventory turnover by 20%.



COMPANY DATA

Founder & Principal: Tylvia Addoh

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UEI: Y3K8ULKH8XM3

CAGE: 163P5

Status: SAM Registered

Certifications: Pending



DIFFERENTIATORS

- 15+ years leading federal and commercial initiatives
- Leadership experience across Navy, DHS, Deloitte, and consulting engagements
- Supported \$1B+ mission-critical defense programs
- Secured \$22.4M in additional funding and delivered 18% cost savings
- Connects strategy, systems, and execution
- TS/SCI-cleared leadership background
- Woman-owned small business



NAICS CODES

541611
541512
541519
541618
541690
541330



CLIENT FOCUS: Federal Agencies | Prime Contractors | Commercial Organizations | Nonprofits